

Revenue-Based Financing



Non-dilutive financing built for the businesses traditional lenders overlook.

OVERVIEW

TAVO provides revenue-based financing to founders of profitable service businesses that traditional lenders and investors overlook. Our capital is non-dilutive, so you keep full ownership and control. Repayment scales with your revenue instead of a fixed schedule, so you pay less in slower months and more as you grow. Once you reach an agreed cap, your obligations stop. No equity, no rigid covenants.

INVESTMENT FOCUS

STAGE

Profitable or near-profitable U.S.-based service businesses with **\$150K-\$5M** in annual revenue and 2-3 years of operating history.

REVENUE SHARE

Repay **4.5-5% of quarterly revenue**, never a fixed monthly burden, until you reach your agreed cap.

TERM

7 years with quarterly repayments.

STRUCTURE

100% **non-dilutive**. No equity, no rigid covenants.

LEADER PROFILE

Led by women, people of color, LGBTQ+ individuals, veterans, and people with disabilities.

[APPLY FOR FINANCING →](#)

Tell us about your business and a member of the TAVO team will follow up.

SECTOR FOCUS



ESSENTIAL SERVICES



CARE & EDUCATION



FINANCIAL SERVICES



TECHNOLOGY



CONSUMER SERVICES

...and other service sectors

HOW IT WORKS

- 1 Work with TAVO to structure the right financing for your business.
- 2 Receive capital sized to your needs.
- 3 Repay a small percentage of quarterly revenue. Nothing fixed.
- 4 Once you reach the agreed cap, payments stop. Ownership stays yours.

VALUE PROPOSITION

FOUNDER ALIGNMENT

Keep ownership and control. Your growth, your pace.

OPERATOR MINDSET

Built by founders who have lived with the realities of what scaling without outside capital actually takes.

COMMUNITY IMPACT

Build long-term wealth and create jobs in the communities you serve.

SELECT INVESTMENT EXAMPLES

- 1 Multi-state psychological services firm: expanding licensure coaching for psychologists of color, improving first time pass rates across multiple states.
- 2 Compost hauling company: a New Jersey based hauler using capital for marketing, equipment, and a facility purchase.
- 3 Virtual behavioral health provider: funding territory expansion for a Pacific Northwest provider bringing behavioral health services at accessible price points.