

Where strategy meets execution

OVERVIEW

TAVO partners with growing companies to provide strategic and operational support. We help founders and leadership teams make informed decisions during pivotal growth phases through thoughtful planning, financial analysis, and leadership development. Our approach combines external perspective, analytical rigor, and hands-on execution to ensure strategies translate into measurable outcomes and lasting value.

WHO WE SERVE

We guide founders through each stage of the business, with a primary focus on growth and succession planning.

OUR SERVICES



**FINANCIAL PLANNING
& ANALYSIS**



**STRATEGIC PLANNING
& INVESTMENT READINESS**



**MARKET & COMPETITIVE
POSITIONING**



**CULTURE & TALENT
PLANNING**



**IMPLEMENTATION &
LEADERSHIP SUPPORT**

VALUE PROPOSITION

OPERATOR EXPERIENCE

We have built and scaled service businesses from startup through exit.

INVESTMENT PERSPECTIVE

We understand what investors look for and how to position for future funding rounds.

DATA-DRIVEN ANALYSIS

We use market intelligence to inform decision-making.

IMPLEMENTATION FOCUS

We deliver actionable strategies with clear execution roadmaps, not theoretical frameworks.

PROVEN RESULTS

We provide third-party validation and credibility for your strategic initiatives.

FLEXIBLE PARTNERSHIP

We adapt our approach to match your capacity, timeline, and budget.

OUR PROCESS

1

Discovery & Foundation Building

MONTH 1

Assess business, market, and operations to identify opportunities.

2

Strategic Planning

MONTH 2

Define priorities and growth pathways with a clear roadmap.

3

Review & Recommendations

MONTH 3

Translate insights into actionable recommendations and next steps.

4

Implementation & Execution Support

MONTHS 4-6

Execute strategies through structured plans and hands-on support.

5

Monitoring & Optimization

ONGOING

Track progress, refine approach, and sustain improvement.

ONGOING ADVISORY SUPPORT

WHAT IT COSTS

\$50,000

Flat fee · 6-month engagement

Covers the full advisory scope: financial planning, strategic planning, market positioning, culture & talent, and implementation support.

Contact us at hello@tavo.com · tavo.com

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