

Business Valuation Report



Find out what your business is worth, in language you'll actually understand.

WHY THIS MATTERS

2x

The same business can sell for twice as much with preparation. Knowing your number now gives you time to improve it.

80%

For most owners, their business is their biggest asset. If you don't have a number, you're making major financial decisions blind.

3 in 10

Most businesses that go to market never sell. Owners who close deals come in prepared. A valuation is where that starts.

WHAT'S IN THE REPORT



Valuation methods

No single formula tells you what a business is worth. We run four so you see the range and know where you stand.



Sensitivity analysis

A table showing how your number moves when key assumptions shift: growth rate, risk factor, exit multiple.



What drives your value

The specific levers you can pull now to increase what a buyer will pay.



Your next move

A number without a plan isn't very useful. Every report ends with an action plan.



Plain-English explanations

Every piece of finance jargon defined in easy-to-understand language.



1-on-1 advisory call

Ask questions, pressure-test the assumptions, and leave with a plan.

WHAT IT COSTS

Pricing ranges from \$15,000 to \$25,000, scaling with the size and complexity of your business and the depth of the report. Running multiple reports or a portfolio? Preferred rates apply for multi-report engagements.

Standard report	from \$15,000
Larger / more complex	up to \$25,000
Multi-report engagements	PREFERRED RATES

Ready to know your number?

Schedule a 20-minute intro call with TAVO.

*Statistics are commonly cited figures in the business brokerage and exit-planning industry; sources include BizBuySell, the Exit Planning Institute, and the Pepperdine Private Capital Markets Report. Pricing shown is indicative and confirmed per engagement.